VAREX
GENERAL SERVICES LTD.

COMPANY PROFILE

SUPPLYING WHAT BUSINESS NEEDS.

Established 2014 | Somalia





SUPPLY | PROCUREMENT | LOGISTICS | SOURCING | GENERAL SERVICES

ABOUT VAREX



VAREX General Services Ltd. is a Somalia-based company established in 2014 to provide practical commercial support to organizations that need dependable access to products, suppliers, transportation and day-to-day operational services.

Our business sits between what an organization needs and how it gets there.

A requirement may begin with a simple request for office materials, equipment, technical supplies or consumables. It may involve sourcing from different suppliers, arranging transportation, coordinating delivery or finding a solution for a requirement that is not readily available in the local market.

VAREX brings these activities together.

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The company is being built around a straightforward idea: **“Make procurement easier, make supply more dependable and keep operations moving.”**

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02 / OUR SERVICES



WHAT WE DO

VAREX operates primarily across four connected areas:

These areas work together. A client does not always need four different companies to manage one requirement.

01

SUPPLY

We source and provide general, technical, office, facility and operational supplies according to client requirements.

02

PROCUREMENT

We assist organizations with sourcing, quotations, supplier coordination, purchasing and order follow-up.

03

LOGISTICS

We coordinate the movement of goods from suppliers to offices, facilities, project locations and other destinations.

04

SOURCING

We identify suitable supply options through our growing network of local and regional contacts.

05

GENERAL SERVICES

We provide practical operational support where clients need a reliable local service partner.

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03 / OUR SERVICES



SUPPLY SERVICES

The Right Product, Properly Sourced

Our supply business is built around understanding specifications rather than simply finding the cheapest available item.

We can source a wide range of products depending on the client's requirement.

Office & Workplace

- Stationery and office consumables
- Printing materials
- Office equipment
- Furniture and accessories
- General administrative supplies

Technical & Maintenance

- Tools and hardware
- Electrical materials
- Plumbing supplies
- Maintenance items
- Workshop and operational equipment

Facility & Hygiene

- Cleaning materials
- Hygiene products
- Facility consumables
- Waste-management supplies
- General maintenance products

ICT & Electronics

- Computers and accessories
- Printers and peripherals
- Networking equipment
- Communication devices
- Electronic accessories

Project & Field Supplies

- General project materials
- Field consumables
- Equipment and tools
- Site supplies
- Operational requirements

Where a requirement is specialized, we focus first on understanding the specification and then identifying a suitable source.



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04 / OUR SERVICES

PROCUREMENT



A Better Way to Handle the Buying Process

Procurement can become complicated when suppliers, prices, specifications, delivery times and documentation all have to be managed separately.

VAREX provides a practical procurement function that helps bring these pieces together.

Our procurement work can include:

- Understanding the purchase requirement
- Market and supplier sourcing
- Requesting quotations
- Comparing available options
- Checking product specifications
- Confirming availability
- Coordinating purchase orders
- Following up with suppliers
- Arranging delivery
- Maintaining procurement records



Our role is not to make the purchasing process look complicated.

It **is to make it clear, organized and manageable** for the client.

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05 / OUR SERVICES

LOGISTICS



From Supplier to Destination

Getting the product is only half the job.

VAREX coordinates transportation and delivery according to the nature of the goods, destination and required timing.

OUR LOGISTICS SUPPORT INCLUDES:

- Local transportation
- Inter-city deliveries
- Supplier collection
- Delivery to offices and facilities
- Project-site deliveries
- Field distribution
- Cargo movement
- Loading and unloading coordination
- Delivery scheduling
- Last-mile delivery

For each assignment, we consider the practical details: **what is moving, where it is going, when it needs to arrive and how it needs to be handled.**



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06 / OUR SERVICES

SOURCING



When the Product Is Not Easy to Find

Some requirements are straightforward. Others are not.

A client may have a particular specification, a limited delivery window or a product that is not readily available through ordinary local channels.

This is where sourcing becomes important.

VAREX works to identify suitable supply options through its growing network of local and regional contacts.

We consider:

- Product availability
- Specification
- Supplier reliability
- Price
- Lead time
- Delivery requirements
- Supporting documentation

The objective is not simply to locate a product.
It is to find a workable supply solution.



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07 / OUR SERVICES

GENERAL & OPERATIONAL SERVICES



VAREX also supports organizations with practical requirements that fall outside a single procurement category.

Office Support

Office setup, furniture sourcing, equipment and recurring consumables.

Facility Support

Cleaning materials, hygiene supplies, maintenance items and general facility requirements.

Equipment Sourcing

Identification and procurement of equipment according to required specifications.

Project Support

Materials, consumables, tools and other operational requirements for project teams.

Relocation & Movement

Coordination of office equipment, furniture and materials when organizations move between locations.

Recurring Supply

Regular sourcing and delivery arrangements for organizations with continuing operational needs.



PRACTICAL SUPPORT.
REAL PARTNERSHIP.

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08 / SUPPLY



OUR SUPPLY NETWORK

Relationships Matter

VAREX is developing a supplier network across relevant product categories rather than depending on a single source.

We look for suppliers who are able to demonstrate:

Availability	Consistency	Responsiveness	Commercial Sense	Delivery Capability
The ability to provide products when required.	Reliable quality and service across repeated orders.	Clear communication and timely responses.	Reasonable and transparent pricing.	The ability to meet agreed delivery requirements.

> The strength of a supply business is ultimately reflected in the quality of the relationships behind it. We therefore aim to build supplier relationships that can support clients consistently over time.



STRONG NETWORKS.
LONG-TERM VALUE.

09 / WORK

HOW WE WORK



Straightforward by Design

We believe good service should make a client's work easier, not create another layer of administration.

Our approach is deliberately practical.

We Listen

We begin by understanding what is actually required rather than making assumptions. 01

We Clarify

Specifications, quantities, destination and timing are established before moving forward. 02

We Source

We identify suitable suppliers and practical options based on the requirement. 03

We Coordinate

We manage communication between the client, supplier, transporter and other relevant parties. 04

We Follow Through

We remain involved until the requirement has been completed. 05

> For VAREX, professionalism is often found in the small things: answering when needed, checking the details, following up on an order and keeping the client informed.

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10 / SUPPORT



WHO WE SUPPORT

VAREX is positioned to work with organizations that value reliable local coordination.

NGOs & Development Organizations

Procurement, supplies and logistics for offices, programmes and field activities.

Government & Institutions

General supplies, operational materials and procurement support.

Private Companies

Office, facility, technical and recurring operational requirements.

Contractors & Project Teams

Tools, materials, equipment, consumables and delivery coordination.

Commercial & Service Organizations

General purchasing and operational supply requirements.

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11 / QUALITY



QUALITY & RESPONSIBILITY

Our responsibility begins with understanding what we are being asked to supply.

We aim to maintain practical controls around:

- **Product specifications**
- **Supplier selection**
- **Quantity confirmation**
- **Quotation records**
- **Order information**
- **Delivery arrangements**
- **Goods handling**
- **Delivery confirmation**

For requirements involving specific technical standards, certifications or documentation, these details are considered during the sourcing and procurement process.

We also believe responsible service means being clear when something changes. If availability, pricing or delivery conditions affect an assignment, clients should know rather than discover the issue at the end

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12 / DIRECTION

OUR DIRECTION



Building a Stronger Supply Business

VAREX is focused on growing carefully around the areas wh
it can create genuine value.

A Stronger Supplier Base

Developing dependable relationships with suppliers across more product categories.

Better Logistics Coverage

Expanding transportation and delivery capabilities across Somalia.

Recurring Supply Relationships

Working with organizations that require regular procurement rather than one-off transactions.

Broader Product Access

Increasing our ability to source specialized and hard-to-find requirements.

Long-Term Partnerships

Developing relationships with clients, suppliers and logistics providers that become stronger over time.



GROWING TOGETHER
FOR A STRONGER
SUPPLY CHAIN.



WHY VAREX

VAREX does not aim to compete by simply offering the longest list of services.

Our focus is narrower and more useful:

Find it. → **Source it.** → **Move it.** → **Deliver it.**

We want clients to know that when they give VAREX a requirement, it will be understood properly, handled professionally and followed through.

That is how we intend to build our reputation.





OUR COMMITMENT

VAREX is being built with a simple understanding of what clients expect from a service partner:

Reliability.

The real measure of a supplier is rarely found in a brochure. It is found in whether the quotation arrives when expected, whether the product matches the requirement, whether the supplier is followed up, whether the delivery reaches its destination and whether someone takes responsibility when something changes.

These details matter.

We therefore intend to build VAREX around consistent service, practical problem-solving and professional relationships.

Our goal is not to promise everything.

It is to become genuinely dependable in the things we do.

> **Good supply keeps business moving.**
>
> **Good service keeps relationships moving.**



VAREX
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Connecting Business.
Moving Solutions.

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YOUR SUPPLY & LOGISTICS PARTNER IN SOMALIA